

Our Value Proposition

- More than 60 years of combined experience in specialty searches within the Consumer Products Industries, including Marine and Outdoor Recreation.
- Dedication and commitment to client outcomes
- · Highest level of integrity and confidentiality
- Our team members have years of proven industry experience (We won't waste your time and ours making our way up the learning curve)
- Cultural matching as well as skill set matching
- State-of-the-art search technology and tools



Executive Decisions Search GroupMarine and Outdoor Recreation Specialists

Executive Decisions Search Group

Marine • Outdoor Recreation

Executive Decisions Search Group is a premier international Executive Search firm, committed to helping our clients find the best possible people in the shortest possible time. Our expertise lies in "finding difference makers" for our client partners.

Executive Decisions specializes in the search and placement of highly qualified, top performers in the marine and outdoor recreation industries. Our specialization, combined with years of real world industry experience, allows us to develop an intimate understanding of your business, your values, and your human capital needs.

Executive Decisions Search Group

697 President Place, Suite 303C Smyrna, TN 37167

> Office: (615) 624-9199 Cell: (615) 400-3242 www.execdecisions.net Member: NAPS, TRA

Named Top 25 Middle Tennessee Area Recruiting Firms 8 out of the last 10 years, by *The*

Search assignments begin once a partnership is established and both parties are committed to the search process.

Conduct candidate profiling, Research, target identification, Candidate Recruitment cutting-edge technology, selling surface potential issues, talk Presentation Presentation the opportunity, network, prospect directly with family, create allies, and Approval and Approval calls, referrals, advanced e-cruiting further profiling, references/degree Manage candidate and client Interviews, debriefs, identify Candidate Interviewing expectations, coach on counter commitment, trial close, total Offer Schedule offers, debriefs compensation, confirm candidate motivations, sell the candidate

Recent Engagements

VP Merchandising—Fortune 500 Retailer

Manager E- Commerce — Top 50 Retailer

National Account Manager—Consumer Products Company

Plant Engineer—Outdoor Products Manufacturer

Regional Sales Manager— Manufacturing

Buyer / Category Manager— Home Products

President—Regional Wholesale / Retail Co.

Plant Manager — Manufacturing

Controller — Manufacturing

Brand Manager—Textile Manufacturing

"Our mission is to be the preferred source of executive search consulting services for our clients and candidates. Dedicated focus on client needs, unsurpassed integrity, attention to detail, and clear, honest communications are the cornerstones of how we operate."

Jeff Hagan, Managing Director, CPC jeff@execdecisions.net

Our Specialty Searches

- Senior Management
- Product Management
- Purchasing
- Engineering
- Logistics
- Sales and Marketing
- Operations



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