

Executive Decisions Search Group

Consumer Products

(Retail—Pet—Manufacturing—Packaging)

Executive Decisions Search Group is a premier international Executive Search firm, committed to helping our clients find the best possible people in the shortest possible time. Our expertise lies in "finding difference makers" for our client partners.

Executive Decisions specializes in the search and placement of highly qualified, top performers in the retail and consumer products industry. Our specialization, combined with years of real world industry experience, allows us to develop an intimate understanding of your business, your values, and your human capital needs.

Our Value Proposition

- Our office consists of consultants that have executive management experience in retail, manufacturing, and packaging.
- Dedication and commitment to client outcomes
- · Highest level of integrity and confidentiality
- Our team members have years of proven industry experience (We won't waste your time and ours making our way up the learning curve)
- · Cultural matching as well as skill set matching
- State-of-the-art technology and tools
- Highest level of integrity and confidentiality



Executive Decisions Search Group

Phone 615-624-9199 Cell 615-400-3242 www.execdecisions.net Member: NAPS, TRA

Jeff Hagan, Managing Director, CPC jeff@execdecisions.net

Search assignments begin once a partnership is established and both parties are committed to the search process.

Research, target identification, Recruitment Candidate Conduct candidate profiling, surface potential issues, talk cutting-edge technology, selling Presentation Presentation directly with family, create allies, the opportunity, network, prospect and Approval and Approval calls, referrals, advanced e-cruiting further profiling, references/degree Manage candidate and client Interviews, debriefs, identify Candidate Interviewing expectations, coach on counter commitment, trial close, total Offer Schedule offers, debriefs compensation, confirm candidate motivations, sell the candidate

Recent Engagements

VP Merchandising – Fortune 500 Retailer Manager E- Commerce – Top 50 Retailer

National Account Manager – Consumer Products Company

Plant Engineer – Packaging Manufacturer

Regional Sales Manager - Plastics Manufacturer

Buyer / Category Manager – Home Products

President – Regional Wholesale / Retail Co.

Plant Manager – Manufacturer

Controller – Food Manufacturer

Import Compliance Manager— U.S. Manufacturer

Executive Decisions Search Group

509 Enon Springs Rd. East, Suite 3 Smyrna, TN 37167 615-624-9199 Office 615-400-3242 Cell jeff@execdecisions.net



"Our mission is to be the preferred source of executive search consulting services for our clients and candidates. Dedicated focus on client needs, unsurpassed integrity, attention to detail, and clear, honest communications are the cornerstones of how we operate."

- Senior Management
- Product Management
- Purchasing
- Engineering
- Logistics
- Sales and Marketing
- Operations

www.execdecisions.net